

Message Text

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14

ORIGIN EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-05 CIAE-00 COME-00 DODE-00

 DOTE-00 INR-07 NSAE-00 FAA-00 L-03 /035 R

DRAFTED BY EB/AN:AJRIMAS:DAP

APPROVED BY EB/AN:RABROWN

CAB - E. WILBUR (SUBS)

EUR/CAN - D. BLAKEMORE

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R 051800Z FEB 76

FM SECSTATE WASHDC

TO AMEMBASSY OTTAWA

UNCLAS STATE 028378

E.O. 11652:N/A

TAGS: EAIR, CA

SUBJECT: CIVAIR: USG DISSATISFACTION WITH CP AIR GROUP
 FARES

REF: STATE 27228

1. USG DISSATISFACTION WITH GROUP-20 GIT FARES FILED BY CP
AIR IS BASED ON CONCERN THAT DIVERSIONARY POTENTIAL OF
THESE FARES IS EXCESSIVELY GREAT IN VIEW OF THE FOLLOWING
ASPECTS:

A) ADVANCE RESERVATION REQUIREMENT HAS BEEN REDUCED FROM
45 (IN CURRENT GROUP FARES) TO 7 DAYS. IN ADDITION,
PASSENGERS OVER AND ABOVE THE QUALIFYING 20 MAY JOIN THE
GROUP FLIGHT AT ANY TIME UP TO DEPARTURE.

B) INDIVIDUAL RETURN TRAVEL IS PERMITTED. THE CAB HAS
PREVIOUSLY DISAPPROVED OPEN RETURN FEATURES ON GROUP FARES
INTO MEXICO AND JAPAN. CONCERN WITH OPEN RETURN FEATURE
IS COMPOUNDED BY ABOVE MENTIONED PROVISION PERMITTING
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ADDITION OF SHORT-NOTICE PASSENGERS TO GROUP OF 20.

C) IT IS NOTED THAT CP AIR PARTICIPATES IN ONLY 5 PERCENT
OF TRAFFIC IN MARKETS UNDER DISCUSSION; THAT IT OPERATES
CONNECTING SERVICE ONLY; AND THAT FARES ARE DIRECTED
ONLY TO US ORIGINATING TRAFFIC, AS FARES APPLY ONLY FROM
LOS ANGELES.

D) CP AIR HAS SUBMITTED NO JUSTIFICATIONS TO OVER-
COME OUR CONCERNS.

2. EMBASSY MAY USE ABOVE POINTS, AS APPROPRIATE, IN
ANY DISCUSSIONS WITH CANADIAN AUTHORITIES RE SUBJECT.
FURTHER COMMENTS FOLLOW SEPTTEL. KISSINGER

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